



**Why did you specifically select Apex Equipment for your equipment needs?**

After doing the research for companies that offered the equipment we were looking for, we chose Apex for several reasons: location, quality of equipment, and strong communication from the sales department. We had many questions, and we got the answers we needed to reassure us that we would be satisfied with the outcome once we purchased from Apex. And last but not least, our sales connection, Patrick Winklespecht, stayed true to his word, delivered what he promised, and let us know that if we had problems, he would be there after the sale to help solve them.

**Describe why you feel that working with Apex Equipment was successful.**

We were dealing with a piece of equipment we had never purchased before, so a great deal of thought needed to go into the purchase. It did not need to be a rushed decision, and Patrick (Apex) made sure he listened to our needs before making suggestions. He took our price budget and our concerns, and combed the inventory.

We made two trips from Mississippi to look at the equipment, and each time, whomever we sent was treated cordially and professionally, and travel accommodations were made easier with the help of the Apex staff.

I was most impressed with the fact that Apex made sure the equipment was kept in their possession to iron out detail work, so we did not inherit a defective machine. Apex took pride in taking a refurbished machine and making it as close to new as possible, so we could be satisfied, and their staff worked with our staff beautifully. I would recommend them to other buyers.

Olivia Malone

E. Cornell Malone Corporation